Issue 3 Sep/Oct 2017

# realopedia

Introducing NAR-INDIA as our new partner association.

# **Cityscape Edition**

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### Message from the CEO

Realopedia is committed to incorporating property technology in the real estate e-marketplace, and as such, launched its pioneering online booking platform for developers at the 16th Cityscape Global conference. Developers who upload projects will be fully supported on the Realopedia platform with the new 3D Virtual Reality feature which enables prospective investors and customers to fully engage with developer projects and explore and book actual real estate units online.

Realopedia's recently formed strategic alliance with the region's leading e-commerce giant Souq.com has leveraged its global accessibility and digital expertise to expand market reach for all its stakeholders and online users. In addition to Realopedia's new alliance and established partnerships in major real estate markets worldwide, Realopedia is tapping into new markets and expanding its pool of global partners by partnering with the National Association of Realtors – India (NAR-INDIA). This is exciting for Realopedia members, as the Indian real estate market is a high-growth sector. Realopedia's latest partnership brings in a broad portfolio, which will integrate more than 40,000 registered real estate brokers from India's property sector into the global online platform. Tapping into one of India's highly organised industry associations facilitates global connectivity and networking opportunities for India as well as opens new channels for developers to reach new markets.

Our feature story of the month is India. With its booming real estate market and changes in its regulatory framework, India has become more attractive to both Indian and global investors.

Happy surfing. We hope you enjoy the PropTech ride!

Warm regards,

Laura Choueri CEO & Founder



#### Real Estate Talk with Yousif Abdullah Al Hashimi, Deputy CEO, RERA

Yousif Abdullah Al Hashimi is Deputy CEO of the Real Estate Regulatory Agency at DLD. He is responsible for contributing to the implementation of the organization's strategic policies and plans.

His position involves several major mandates, such as reviewing legislation related to the activities of real estate organizations and companies, and submitting recommendations thereon. He also contributes to developing and regulating the organization's activities, as well as promoting its reputation, position, image and credibility.

Al Hashimi's work with DLD was preceded by a 15 year career at the Department of Economic Development, where he was Manager of the Al Twar Branch. Prior to this role, Al Hashimi acted in various positions within the Dubai Municipality, where he began his professional life in 1982.

Al Hashimi has won several awards in the Dubai Government Excellence Program, including Creative Employee in 2006 and Excellent Government Employee in 2010. He has also earned several certificates of appreciation over the course of his long career. Al Hashimi holds a degree in Business Management and is currently undertaking a master's degree in Real Estate.



Yousif Abdullah Al Hashimi Deputy CEO of RERA

#### 1. How has RERA Developed over the years from its inception in 2007?

The Dubai Real Estate Regulatory Agency (RERA), the regulatory arm of Dubai Land Department (DLD), was established in 2007 as the result of a decree issued by His Highness Sheikh Mohammed bin Rashid Al Maktoum, Vice President and Prime Minister of the UAE, in his capacity as Ruler of Dubai. The agency plays a key executive role in regulating Dubai's real estate sector. It has also successfully registered all of the active developers and brokerage companies in Dubai with the help of local Emirati professionals.

RERA is responsible for regulating the real estate sector by building strategies associated with this sector. The Agency also regulates the work of residential complexes and building management companies, real estate brokers and owners associations. Its role extends to planning, organising and evaluating all operations related to real estate licenses; organising and developing real estate activities; and monitoring projects both financially and technically in order to protect investors.

#### Forms

#### 2. What new forms do customers and investors, both local and international, need to know about for their real estate transactions?

Customers and investors can access each type of contract via the Dubai real estate market 'eMart' website and the 'Dubai Brokers' application. This helps to facilitate and accelerate the process of buying and selling property in Dubai's real estate market, especially as registration procedures can now be completed online without the need to use an agent.

There are three types of unified contracts available to customers and investors: a contract between a seller and a buyer (F), a contract between a seller and a broker (A), and a contract between a buyer and a broker (B).

#### 3. Can these forms be accessed online, and is there a combination of print and online forms? Are customers and industry professionals aware of these?

The forms can be downloaded directly from the 'eMart' website (http://www.emart.gov.ae) and must be filled in with the required data for each transaction before being signed by the relevant parties. The contract becomes formal and binding once it has been recorded and documented at DLD. The forms can also be downloaded from the 'Dubai Brokers' application through smart devices.

DLD strives to keep its customers up to date with the department's latest activities and initiatives via its social media channels and through the media.

#### Procedures

#### 4. Are there any new procedures in place for customers, buyers, agents, brokers and developers?

To protect the rights of all parties and raise awareness, DLD regularly issues circulars and information about new laws and regulations. These measures help to reduce negative practices that might have a damaging impact on parties to a contract, preserve the exceptional reputation of the Emirate's real estate sector and promote Dubai as the world's leading destination for real estate investment.

#### Regulations

#### 5. How important is it to have these (new) regulations in place? Who do they protect?

Dubai's real estate legislation covers all aspects of landlord-tenant relationships, the development and sale of real estate projects, and the liquidation of real estate projects which are facing difficulties. All laws issued by DLD contribute to controlling the market's rhythm and sustaining the current boom.

By regulating the relationships between all parties, we protect their rights and secure high returns on investments. We also educate professionals in the market through comprehensive training to increase their knowledge and heighten their efficiency, while also supporting their dedication to monitoring projects financially and technically to protect the interests of both the market and investors.

#### 6. Tell us a bit about the Investor Law?

The law that helps to protect the rights of real estate investors is considered one of DLD's key achievements in supporting the city's zones and the strategic plan of the Government of Dubai. This aims to position the Emirate as a world leader in the real estate sector through outstanding daily performance and the launch of several creative initiatives. DLD is dedicated to protecting and preserving the rights of real estate investors from across the world.

Earlier this year, DLD launched a book entitled "Know Your Rights for Real Estate Investors in Dubai" which aims to shed the light on your rights, as an investor, as per the rules and regulations decreed by DLD.

#### Ethics

#### 7. What ethical standards does RERA meet, and how is it improving on these?

RERA is committed to building a world-class investment environment that attracts global investors and furthers the government's strategic objectives in the real estate sector. RERA also ambitiously adopts the latest technologies in the field of real estate registration systems in order to enhance efficiency in managing and developing the Emirate's rental sector as per international standards.

#### International standards

#### 8. How do you see Realopedia as a local service connecting real estate markets globally creating a real estate marketplace? How do you, as RERA/DLD, foresee the real estate markets or the agents connecting?

Dubai's real estate market is going through a period of sustained growth that is aligned with the Emirate's strategic plan. With the strong sustainability we have witnessed over the past years, market growth has had a significant impact on attracting diversified investments into Dubai. It is certain that this upward trajectory will continue over the coming years for a variety of reasons, including improvements to internal infrastructure, preparations for Expo 2020, and the maturity of our legal structure. Global investors have full confidence in Dubai's real estate sector, which is demonstrated by the 217 nationalities who already chose to invest in our market over the past year.

#### How to Reach Investors and Choose a Global Portal

While the world may consist of numerous cultures and languages, all global citizens have at least one thing in common thanks to real estate. Each year millions of real estate transactions take place throughout the world. These transactions are completed between buyers, sellers, investors, and real estate professionals.

#### How To Reach Investors

If you are a real estate professional, and you want to reach the right type of investors, then you need to keep the following tips in mind.

#### 1. Be visible globally.

The world is shrinking, and with investors becoming more active online to search for investments, real estate professionals need to be visible. Investors who are part of a global marketplace can market their products and expose their profiles globally, so choosing the right plaform is crucial. Realopedia.com is that platform - a global real estate portal and marketplace for real estate professionals to network with industry specialists and reach investors and end users.

#### 2. Use a real estate portal to expand your network and grow your business.

Realopedia, the global real estate portal and marketplace for industry professionals, helps connect like-minded real estate investors with the professionals that they need to successfully complete their residential and commercial investment transactions. Through a centralized platform and detailed profiles, you will easily be able to search for the investors that you need to help grow your real estate business.

#### 3. Establish your credibility as an industry specialist.

By establishing yourself as an industry specialist, you can encourage investors to come to you. Remember that real estate investors are in the industry to make money, which means that investors want to work with the real estate professionals who are most qualified in a chosen area. Whether you choose to specialize in global sales or buyer relations, make sure that you provide valuable services to your investors at every point of the real estate journey.

#### 4. Publish value-driven content in a marketing campaign.

By nature, most real estate investors spend time researching, reading, and gathering intel on the latest residential and commercial market trends. As a real estate professional, it is in your best interest to publish content that your future investors will want to read. Market analysis, discussion of predicted market trends, blog posts, white papers, and even social media posts are all great ways to connect with investors.

#### How To Choose A Global Portal

As a global real estate professional, you need to choose a global portal that you can trust. Realopedia is built on trust. Realopedia has been endorsed by RERA, the Real Estate Regulatory Agency in Dubai, UAE as a trusted portal for investors and customers.

Realopedia is proud to offer a number of business-generating features to real estate professionals including:

#### Data Bank Icon The Realopedia Data Bank.

As the name suggests, the data bank is an area of the portal designated to the collection and publication of the latest global real estate insights, including statistics, reports, and up to date market news.

#### Connect Icon The Knowledge Hub.

Realopedia, the global real estate portal and marketplace for industry professionals, helps connect like-minded real estate investors with the professionals that they need to successfully complete their residential and commercial investment transactions. Through a centralized platform and detailed profiles, you will easily be able to search for the investors that you need to help grow your real estate business.

#### Connect with Investor Icon Realopedia Connections.

As a global real estate portal & marketplace, Realopedia allows you to list your properties, connect with other industry professionals, and reach investors. To connect with investors and improve your global reach and real estate connections, join Realopedia today. We are a global network of real estate professionals who are dedicated to enhancing your real estate experience!

#### **Selling Developer Projects Online**

The global Real Estate industry is booming, and as with most research-based buying decisions, an impressive number of buyers and investors are turning to the Internet to find and make purchases. In light of the growing number of Real Estate transactions that take place online, Real Estate developers should strongly consider the global investment opportunities that exist by selling projects online.

#### Developers Need To Adjust To The Digital World Of Real Estate By Selling Projects Online

Over the past decade the world seems to have shrunk as Real Estate investors expand their holdings outside of their home countries. In fact, a recent research survey conducted by the Association of Foreign Investors in Real Estate discovered that 64 percent of foreign respondents plan on investing more heavily in U.S. Real Estate during the upcoming years. While the U.S. is not the only place to attract foreign investors, Dubai, Portugal, Belize, Italy, and Colombia are also considered the top places to make global Real Estate investments, many Real Estate developers are a bit behind when it comes to marketing their projects online. In order to combat this, developers must begin to advertise and sell their projects online.

The Internet provides the perfect global opportunity for Real Estate developers to cater to the 90 percent of home buyers who use an online search during the beginning, middle, and final stages of the home buying process. These searches are conducted on both a local and international scale, which means that if Real Estate developers want to sell their projects online, then they need to choose the right marketing platforms. A few of the ways that buyers gain insights into the development properties they want to purchase include YouTube videos, online Real Estate profiles, reviews and ratings of detailed property listings, and surfing an interactive global Real Estate portal like Realopedia. By leveraging the above tools, Real Estate developers can take advantage of unique online selling opportunities. Additionally, by creating a digital presence through a global Real Estate portal, developers can more effectively market their projects to a growing number of online buyers.

#### The Bottom Line: Use A Global Portal to Reach Interested Buyers

A global Real Estate portal is a unique entity that can connects like-minded Real Estate investors with buyers, other industry professionals, sellers, and developers. Through a centralized platform, Real Estate developers can more effectively market their projects to an awaiting audience. Detailed profiles, exclusive listings and the ability to build a reliable international and/or domestic network are just a few of the reasons why Real Estate developers should market their projects online via Realopedia.

# Feature Story: India

This exotic, ancient land with different regions, languages and religions make India a truly unique, multicoloured country, along with its architecture, culture and festivals. There are a multitude of languages spoken in India. Hindi is the most widely spoken language and is the mother tongue of 41% of the population. English is the subsidiary official language and is the most important language for national, political and commercial communication.

#### Population, Geography and Climate

The population of India is approximately 1.3 billion (July 2017 estimate). Located in Southern Asia, India borders the Arabian Sea and the Bay of Bengal. The capital city is New Delhi. India has a coastline of 7,000 km. With the exception of the deserts in the northwest and the mountain fringe in the north, there is a very high population density throughout most of the country. The core population is in the north along the banks of the River Ganges, and other river valleys and southern coastal areas also have large population concentrations. The bordering Himalayas contain the highest peaks in the world, and the Ganges Plain in one of the world's greatest stretches of flat land. The climate varies from tropical monsoon in the south to temperate in the north. India boasts rich natural resources and has the fourth largest reserves of coal in the world, as well as iron ore, manganese, mica, bauxite, titanium ore, chromite, natural gas, diamonds, petroleum, and limestone.





The River Ganges

#### Economy and Infrastructure

India is located near important Indian Ocean trade routes. Its diverse economy includes traditional village farming, modern agriculture, handicrafts, a wide range of modern industries, and a multitude of services. Services are the major source of economic growth, accounting for nearly two-thirds of India's output. India is a major exporter of information technology services, business outsourcing services, and software workers. India is developing into an open-market economy. Economic liberalization measures, including industrial deregulation, privatization of state-owned enterprises, and reduced controls on foreign trade and investment began in the early 1990s and accelerated the country's growth, which averaged nearly 7% per year from 1997 to 2016. India's economic growth slowed in 2011 because of a decline in investment caused by high interest rates, rising inflation, and investor pessimism about the government's commitment to further economic reforms and slow economic world growth. Rising macroeconomic imbalances in India and improving economic conditions in Western countries led investors to move capital away from India, leading to a sharp depreciation of the rupee. Economic growth gained momentum in 2014 and continued through 2016, exceeding 7% each year. The government has passed a goods and services tax (GST) bill and raised foreign direct investment caps in some sectors, but most economic reforms have focused on administrative and governance. There has been a disruption in economic activity following the 1 July implementation of the new GST due to confusion over the new tax procedures and how to price products. However, this is expected to be short-lived, and GDP is set to expand to 7.2% in 2017 and 7.6% in 2018. The outlook for India's long-term growth is moderately positive due to a young population and corresponding low dependency ratio, healthy savings and investment rates, and increasing integration into the global economy.

#### The Real Estate Sector and Investment

The Indian real estate market is expected to reach US\$ 180 billion by 2020. The housing sector alone contributes 5-6 per cent to the country's Gross Domestic Product (GDP). It is the second largest employer after agriculture and is slated to grow at 30 per cent over the next decade. It is expected that the sector will incur more non-resident Indian (NRI) investments in both the short term and the long term. Bengaluru is expected to be the most favoured property investment destination for NRIs, followed by Ahmedabad, Pune, Chennai, Goa, Delhi and Dehradun. Mumbai is the best city in India for commercial real estate investment, with returns of 12-19 per cent likely in the next five years, followed by Bengaluru and Delhi-National Capital Region (NCR).

India ranks fourth in developing Asia for FDI inflows, according to the 2016 World Investment Report. Due to changes in the regulatory framework, there has been an increase in consumer confidence, and India has become more attractive to both Indian and global investors. There is now more transparency and accountability due to the Real Estate Regulation & Development Act (RERA), and states are expected to implement their version of this new law. With the launch of REITs (Real Estate Investment Trusts) in 2017, real estate is expected to become even more attractive to investors.

Economic Data							
	2012	2013	2014	2015	2016		
Population	1,243	1,259	1,276	1,292	1,309		
GDP per capita (USD)	1,465	1,477	1,597	1,611	1,729		
Economic Growth (GDP, annual variation in %)	5.5	6.5	7.2	8.0	7.1		
Investment (Annual variation in %)	4.8	1.8	4.1	6.6	2.4		
Industrial Production (annual variation in %)	1.1	-0.1	2.8	3.4	5.0		
Inflation rate (CPI, annual variation in %)	10.2	10.0	5.9	4.9	4.5		
Exports (USD billion)	300	314	311	262	275		
Imports (USD billion)	490	451	448	380	380		

Featured Developer

#### FIVE HOLDINGS - bringing its philosophy to life





FIVE Holdings, a Dubai-based real estate group, offers a wide range of services across four key verticals – development, hospitality, restructuring and investment – designed to leverage the different cycles of the real estate industry.

In March, 2017 FIVE successfully completed FIVE Palm Jumeirah Dubai, a US\$1.17bn hotel and residences. The property demonstrates FIVE's passion for luxury hospitality and cements its reputation for unsurpassed quality. The hotel comprises 477 rooms and suites as well as 221 signature residences in a visionary beachfront resort that fuses California cool and Dubai spectacle.

The same month FIVE Palm opened its doors, FIVE launched Project Udaan, which aims to save a life a day by funding critical heart operations for children in India.

In Q4 2018, FIVE will open its second hospitality and residential project, FIVE Jumeirah Village Dubai. Once complete, the award-winning property will feature 247 hotel rooms and suites, 221 one and two-bedroom hotel apartments and 33 four-bedroom hotel apartments, all with private pools. The revolutionary design of the property, which was conceptualised in-house by FIVE, has been patented and registered as a trademark in 168 countries.

These projects perfectly encapsulate FIVE's philosophy, which is based on the five elements; earth, water, fire, air and consciousness. Earth represents trust and strong foundations; water represents fluidity and adaptability; fire represents passion and execution; air represents freedom and growth; and consciousness represents vision and our contribution to society and the economy.

These elements also symbolise the entrepreneurial qualities of FIVE's founders. Their shared dynamism and devotion to innovation leads to a strong, cohesive team and manifests in over US\$2bn worth of real estate developments and over US\$100m in annual profits.

#### ENTER OUR WORLD

FIVE Holdings' philosophy is based on the five elements; earth, water, fire, air and consciousness. The spectacular entrance our FIVE Palm Jumeirah Dubai fuses all of these elements together to create a spiritual, peaceful sculpture inspired by DNA. Housed in the world's largest glass cube, the wooden sculpture was built without the use of machinery to create a hotel entrance like no other.

At FIVE Holdings, we invite you to experience the award-winning FIVE Palm Jumeirah Dubai. Discover the FIVE elements of our success, for yourself.

**T.** +971 4 423 2879 **E.** info@fiveglobalholdings.com

www.fiveglobalholdings.com

HOSPITALITY



di Lella International Luxury Sales Group, Inc. a company based out of Florida in the United States, combines the strengths and expertise of a family who focus their efforts on providing the highest level of service in the luxury sales of real estate, yachts and aircraft.

From the inception, honorable ideals, discretion and integrity are instantly recognizable in every aspect of their business practices. Establishing and maintaining relationships take precedence in the operations of this family owned company that is committed to gaining their clientele's absolute trust and confidence. Their extensive knowledge of the luxury marketplace and global presence in the industry has led to the development of an expansive network of international alliances. With experience and patience each client is ensured thorough representation and complete satisfaction at every stage of the process.

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Real Estate and Yacht & Ship Broker, Donna was born in Manhattan, New York and now resides in South Florida, moving for the sole purpose of combining her luxury Real Estate and Yachting expertise. Her enthusiasm and fervor for the industry is immediately recognizable along with a magnetic personality that is successfully driven by her clients' complete satisfaction.

YACHTS

Combining 20 years of experience in all facets of real estate ranging from new construction sales in both the residential and commercial sectors, Donna possesses the knowledge to foresee and facilitate all the needs of her clientele. She holds the distinction of a Certified International Property Specialist and is a member of the Miami International Council and the Realtors Commercial Alliance. Donna's vision is complete with di Lella International Luxury Sales Group, Inc., a company based on industry experience, old world ethics discretion and integrity.

> Donna Marie di Lella Real Estate Broker | Yacht & Ship Broker DonnaMarie@dilellainternational.com

REAL



ESTATE

Arielle is a dynamic professional who graduated magna cum laude from Florida Atlantic University in Boca Raton, Florida. Double majoring in International Business and Trade and Hospitality and Tourism Management has equipped her with the skill-set to meticulously satisfy the needs of her clientele, while tackling any challenges that may arise in the real estate industry. Her designation as a Certified International Property Specialist, engagement in international organizations and insight of the global business environment allows her to strategically market to and assist an extensive network of consumers from around the world.

Arielle Ann di Lella Real Estate Broker Arielle@dilellainternational.com

AIRCRAFT &





Your Source for Acquiring Luxury Assets



#### Featured Corporate Affiliate

#### **DUBAI BUSINESS WOMEN COUNCIL**



**TURNING A** PROMISE INTO PRACTISE

Dubai Business Women Council Falls under the umbrella of the Dubai Chamber of Commerce and Industry and Chaired by HRH Princess Haya Bint Al Hussein, Wife of H.H. Sheikh Mohammed Bin Rashid Al Maktoum, UAE Vice-President and Prime Minister and Ruler of Dubai. It was founded in 2002 by its President, HE Dr. Raja Easa Saleh Al Gurg, a very successful and prominent business woman in Dubai and the region

Dubai Business Women Council is a non for profit organization and the leading platform for the personal and professional development of women in the Emirate of Dubai

**Mission and Objective** is to provide strategic education, training and networking opportunities to aid the holistic development and aspirations of UAE-based business women. Membership is open to employed Emirati and expatriate business women who live in Dubai, across the UAE and within the region.

#### Membership Benefits

Diverse networking platforms through business related events, conferences and seminars that are taking place in Dubai, throughout the UAE and across the region

Empowerment and skill building through exclusive training sessions, seminars and workshops delivered by industry experts

\*Please note the DBWC Workshops exclusively held for members are usually held in the mornings and on weekdays.

Networking opportunities that enable our members to Connect with other members and pave the way for possible business opportunities and partnerships



DUBAI CHAMBER DUBAI BUSINESS WOMEN COUNCIL

GET ACCESS TO A UNIQUE PLATFORM FOR NETWORKING. SKILL BUILDING AND EMPOWERMENT

Sign up now www.dbwc.ae

#### Exclusive Accessibility for Members

Members directory online: allows registered DBWC members to interact with each other on a B2B platform

Session Resources section: entails content and information shared by the speakers during the workshops

Special offers: exclusive offers to members of the council and a platform for registered members to promote their business.

#### How to Apply for a Membership

For Membership application visit . Membership fee is AED 500 for residents of the UAE and USD 200 for those residing and working outside the UAE.

The annual membership is valid for one year from the month you sign up.

View Membership Terms and conditions HERE

To view our monthly newsletter visit: www.dbwc.ae/about-us/reports Visit our video gallery here for event coverage: www.dbwc.ae/gallery/videos Here's what our members and speakers say about us: www.dbwc.ae/testimonial To view our latest events visit: www.dbwc.ae/event/event\_display

#### Calendar Quick View

Get updated and always be in the know about our latest events and activities by checking out our Calendar Quick View from our website homepage at www.dbwc.ae



Featured Agent

#### BILL BARNES

WJS FLORIDA REALTY, Weston, Florida USA

# wjs Florida Realty

**Specialties:** International buyers and sellers in USA, Canada, Trinidad, Colombia, Panama, and other Latin American Countries. **Language:** English, Spanish, French

With his advanced education, and many years of marketing and sales experience, Bill is uniquely qualified to help with your Real Estate needs. Having moved to Miami in 1977 to attend the University of Miami, Bill received his BBA in 1980, and MBA in 1984. While there, he fell in love with Miami's weather, diverse culture, and economic opportunities. After graduating, he began a career in marketing and advertising at the Miami Herald newspaper, and then at the Sun-Sentinel. In 2000, as the Internet was beginning to dominate information



View Profile

exchange, Bill shifted into Internet marketing for Homebuilders. He was first the Business Development Director/Manager for AmericanHomeGuides.com/Primedia.com, and more recently for BDX/NewHomeSource.com.

Bill received his Real Estate license in 2006, and then founded WJS FLORIDA REALTY, with his wife and fellow Realtor Jeannette Barnes. Jeannette, born in Bogota Colombia, and fluent in Spanish and French, has been intregal in helping Colombian and other Latin American Real Estate investors.

In these changing times, and often uncertain economic conditions, Bill believes that ongoing education and industry involvement is the key to providing you the highest quality service and up-to-date information. Additional qualifications he has achieved to help you include Certified International Property Specialist and Professional Property Management Certification. He is also an active member of **MIAMI** - Miami Association of Realtors, **FR** - Florida Realtors, **NAR** - National Association of Realtors, **AREAA** - Asian Real Estate Association of America, and the **Latin American MLS** 

"As your local South Florida Realtor, it is my priority and pleasure to provide you with information and resources including: Expert Property Search, Property Price Comparison and Valuation, Investment Property ROI Analysis, Commercial Properties and Land, Property Management, Mortgage and Financing Options, Legal Services, International Transactions, EB-5, and my Exemplary Customer Care."



For additional information please contact: Bill Barnes, WJS Real Estate - USA 1-954-661-5301, wjcbarnes@gmail.com





#### EPIC OCEAN CLUB in Panama - Central America

Investors/Developers/Builders... Introducing EPIC OCEAN CLUB in Panama - Central America. A World Class 343 Acre Master Planned Community with All Approvals, situated on 2 km of Oceanfront on the Gulf of Panama/Pacific Ocean, located 35 km SW of Panama City.

Watch Video

#### 3744 Condor Ct Weston, Florida United States

Location: Florida, Weston Number of bedrooms: 5 Number of bathrooms: 4 Built up area: 2,536 Sqft Plot size: 7,962 Sqft

**View Property** 



#### 4793 Sunkist Way Cooper City, Florida United States

Location: Florida, United States Number of bedrooms: 5 Number of bathrooms: 3 Built up area: 3,371 Sqft Plot size: 30,971 Sqft



# New from Realopedia



### WEBAPP NOW AVAILABLE!





### Advertisement & Sponsorship Opportunities

Reach over 90,000+ real estate professionals.

Contact us at marketing@realopedia.com





# Be part of the global real estate e-marketplace.

Expose your projects, properties and services worldwide.



#### Why Join?



**Agents & Brokers:** Gain Global Visibility. Upload your listings and showcase your properties to a global audience of investors and customers. Reach developers & sell projects online, increase your sales through the Developers Preferred Agent Program.



**Real Estate Developers:** Showcase your projects on Realopedia to a global audience. Build a marketing resource library and be part of the Developers Preferred Agents Program. Sell your projects through a global trusted network of real estate professionals.



**Corporate Affiliates:** Promote your business and services, & network with real estate professionals. Register your company for Free on Realopedia.



**Build a Referral Network:** Reach out and network with agents, connect and build referrals globally, share your listings and investment opportunities.



**Get more leads:** Realopedia can help you generate more leads from investors/ customers searching for properties on the website. Choose your advertising package on Realopedia.



**Grow Your Global Network:** Do you support the real estate industry? Are you an Association? MLS? Legal? Bank? Interiors? An Agent? Developer? Broker or Corporate Affiliate? Register for Fee and be part of the Global Directory for the real estate industry.



圙 End User Customers



MLS





Media Centre



Corporate Social Responsibility



Associations

# Real estate gurus. Real estate leaders. Real range of connections. All under one roof.

With a growing number of real estate specialists as members, Realopedia is the go-to destination for real estate professionals to enhance their skills and expand their network.

Email marketing@realopedia.com for more information.





www.realopedia.com